



LYNNE LLOYD

OVERVIEW

Lynne has been the leader and senior consultant of human resource services firms in Queensland for over ten years. From 2002 to 2005, she held the role of State Director of Audrey Page & Associates, a national career transition firm. Her expertise covers executive recruitment, executive coaching, career management and a range of talent development programs.

Prior to 2002, Lynne was in executive sales roles in the international publishing industry. She was extremely fortunate to be mentored by two senior managers who recognised her potential and guided her professional and personal development. Lynne was promoted to a national sales coaching role and joined the management team, making a significant contribution to the business.

Lynne is now managing director of People Results. She is the author of two books: *Employ Me! Tips, Tools and Techniques to Make it Happen* and *Personal Best Selling: How to Create a Winning Sales Performance*.

PROFESSIONAL DEVELOPMENT EXPERTISE

Lynne has designed, written and delivered the following Talent Development Programs:

- Influential Practices
- Executive Presence
- Executive Presence for Women
- Conversations That Count
- Confident Presentation Skills
- Negotiation Strategies and Skills
- Interviewing Skills for Managers
- The Performance Review Meeting
- Professional Selling Skills

QUALIFICATIONS

- Bachelor of Arts – University of Qld
- Certificate of Assessment and Training

People Results

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